

Digitalization of Corporate Management

STRATandGO™

Platform for Business Performance Management and Strategy Execution

Increased efficiency for the entire organization



Your Challenges:



An ERP system (Enterprise Resource Planning) supports in managing daily work and coordinates the processes in companies. Nevertheless, important elements of corporate management are not solved:

- How about strategic management? Is there a guarantee that the strategic goals and objectives are being applied consistently?
- Are the company's projects, which can be highly expensive and resource-intensive, helping to achieve its strategic goals? Companies shouldn't invest resources in these projects if they don't.
- Are the risks, both operational and strategic, under control? Do they fulfill the risk management audit requirements?
- What about the structure of corporate governance? Are organizational procedures analyzed and checked for flaws?
- Is there a system for contracts that controls notice periods and due dates?
- What about the Business Continuity Management? Is it as ready as possible for unanticipated events like natural catastrophes, cyberattacks, etc.?
- Is the company ready to ensure data protection and control information security risks?

These and many other crucial problems for an organization's long-term success cannot be fully addressed by an ERP system.

STRATandGO

Our Solutions



STRATandGO™ provides practical, flexible and cost-effective solutions to efficiently generate answers to the transparency demanded by external and internal stakeholders.



STRATandGO™ is a very flexible and configurable system that allows to create the individual **Digitalization of Corporate Management** based on existing basic solutions. The application can be configured and customized according to customer needs. The solution allows full historization of data and ensures a high level of data security and access management.

STRATandGO™ starts with the existing ERP system and enables automated data exchange thanks to its own integrated ETL tool.

Advantages at a glance

- ✓ A single solution logic for all management areas
- ✓ Multi-level concept for strategy implementation
- ✓ Flexibly adaptable to individual requirements
- ✓ Cost-effective and efficient implementation
- ✓ Almost unlimited scalability
- ✓ Individually expandable with additional management topics
- ✓ High compatibility thanks to internal ETL tool (import export tool)
- ✓ Multiple languages
- ✓ Full historization of the data
- ✓ High data security and complex access management (if needed)



Project management

We take over the project management and guarantee a structured approach in order to achieve the desired project goals for our customers.



Consulting

As part of our consulting services, we support customers in all aspects of the optimal use of **STRATandGO™**
Corporate Management
Software



Implementation

When implementing **STRATandGO™** solutions, we rely on a process model that is necessary for the successful execution of a project



Integration

If desired, our team can support customers' IT department during the integration. We work out and accompany our customers throughout the entire process.



Training

For the introduction and training of your employees, we create a detailed concept as well as training documents.



Support

All **STRATandGO™** applications are managed by the customer support at PROCOS AG. You can reach us by email or via the hotline.

STRATandGO

27

Years experience

150+

Satisfied customers

5

Languages

16

Industries

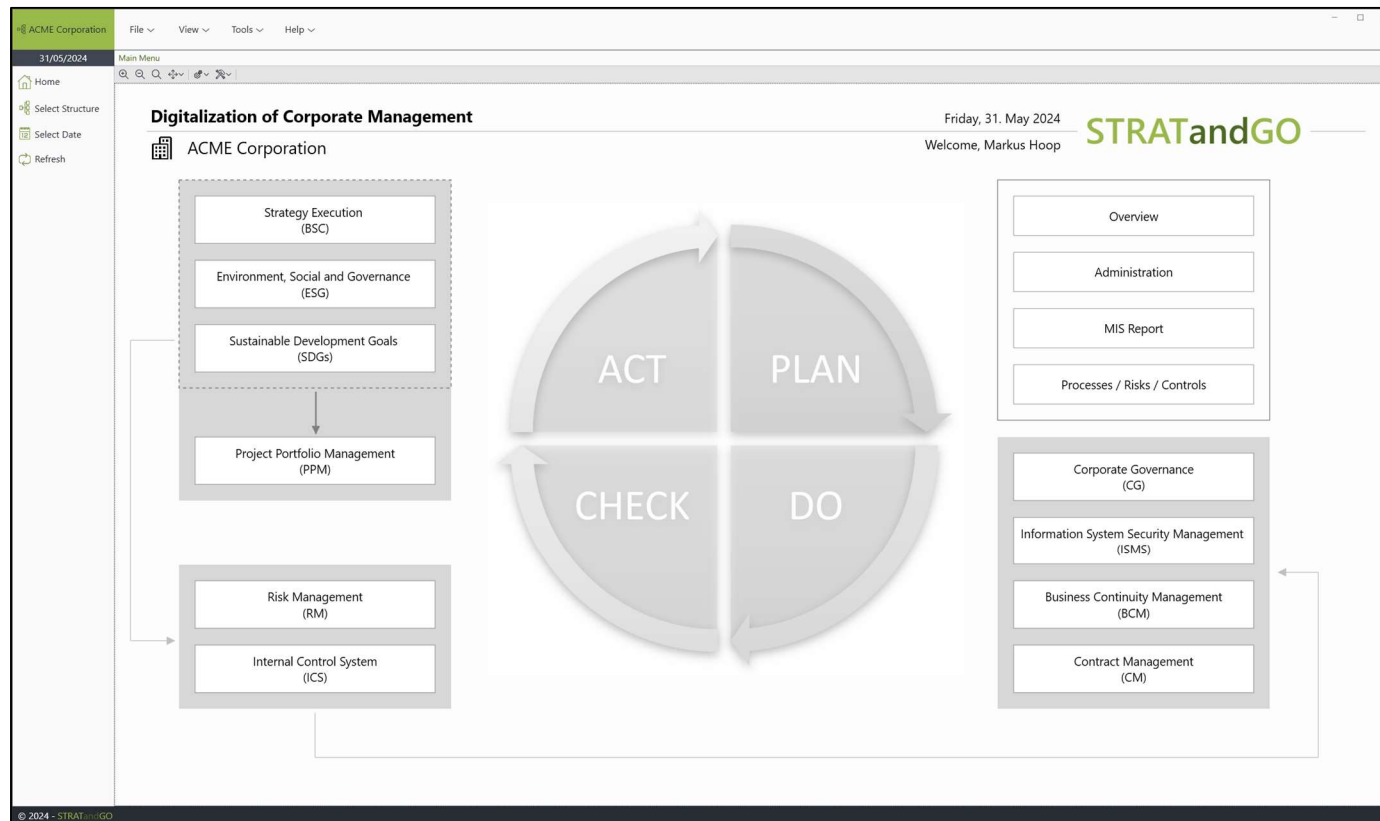
15

Countries

STRATandGO as integrated platform

STRATandGO™ is the **Digitalization of Corporate Management**. As an integrated management system, it creates information contexts from the totality of available management-relevant data and thus provides the decisive information for sustainable development. This professional system provides managers with the information they need to prepare strategic and tactical decisions at the appropriate level.

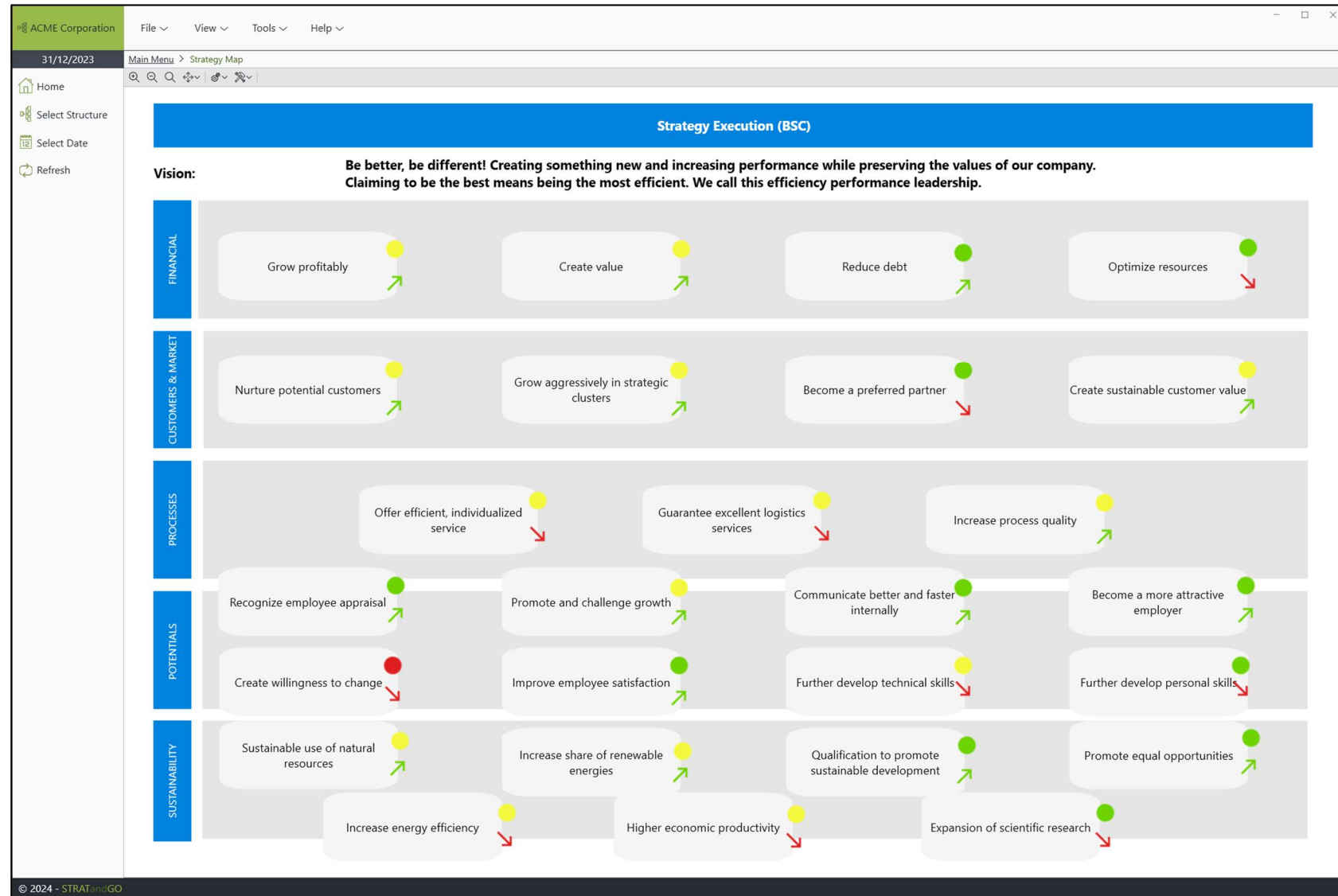
The information is available at any time, from any location and in high quality. Decisions made on the basis of this information ultimately determine the success of the company. Successful corporate management means thinking and acting in cycles in order to always strive for continuous improvement. This concept is reflected in almost all areas of management. Concepts such as the PDCA cycle (Plan, Do, Check, Act), a procedure to ensure continuous improvement (quarterly, semi-annually, annually) in the company, can be implemented in **STRATandGO™**:



Strategy Execution

It is estimated that more than 70% of strategies are not successfully implemented. A system is therefore needed to guide and monitor the implementation of strategic goals. STRATandGO™ guides this process in a 10-step procedure.

Thanks to the flexibility of STRATandGO™, sustainability goals in accordance with the ESG, and also the sustainability goals defined by the UN, can be integrated and individually reported.

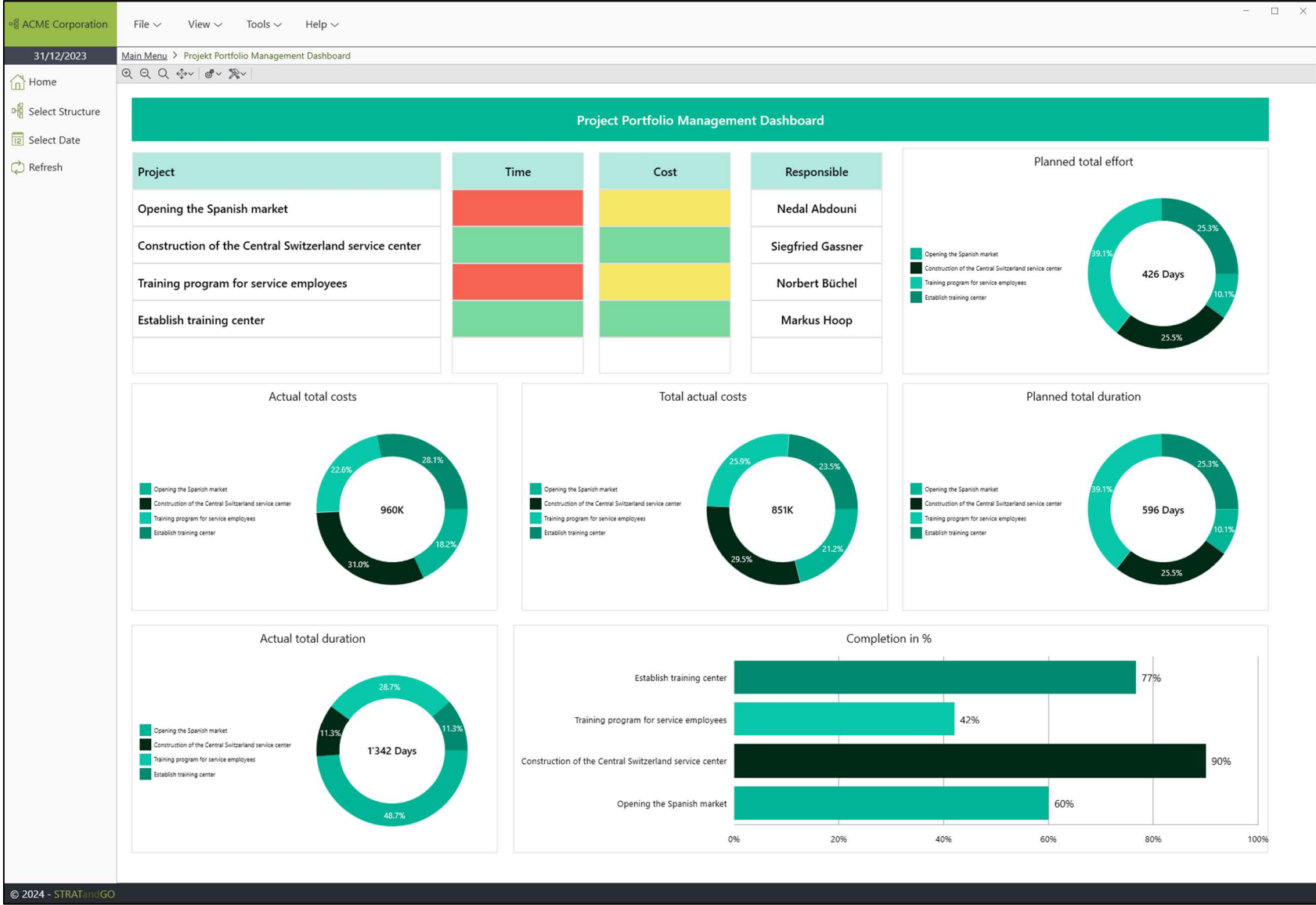


Project Portfolio Management

The STRATandGO™ project portfolio management makes it possible to assess all current and planned projects according to their strategic relevance and benefits.

This creates a sound basis for selecting the right projects using visual (project matrix) and value-based presentations.

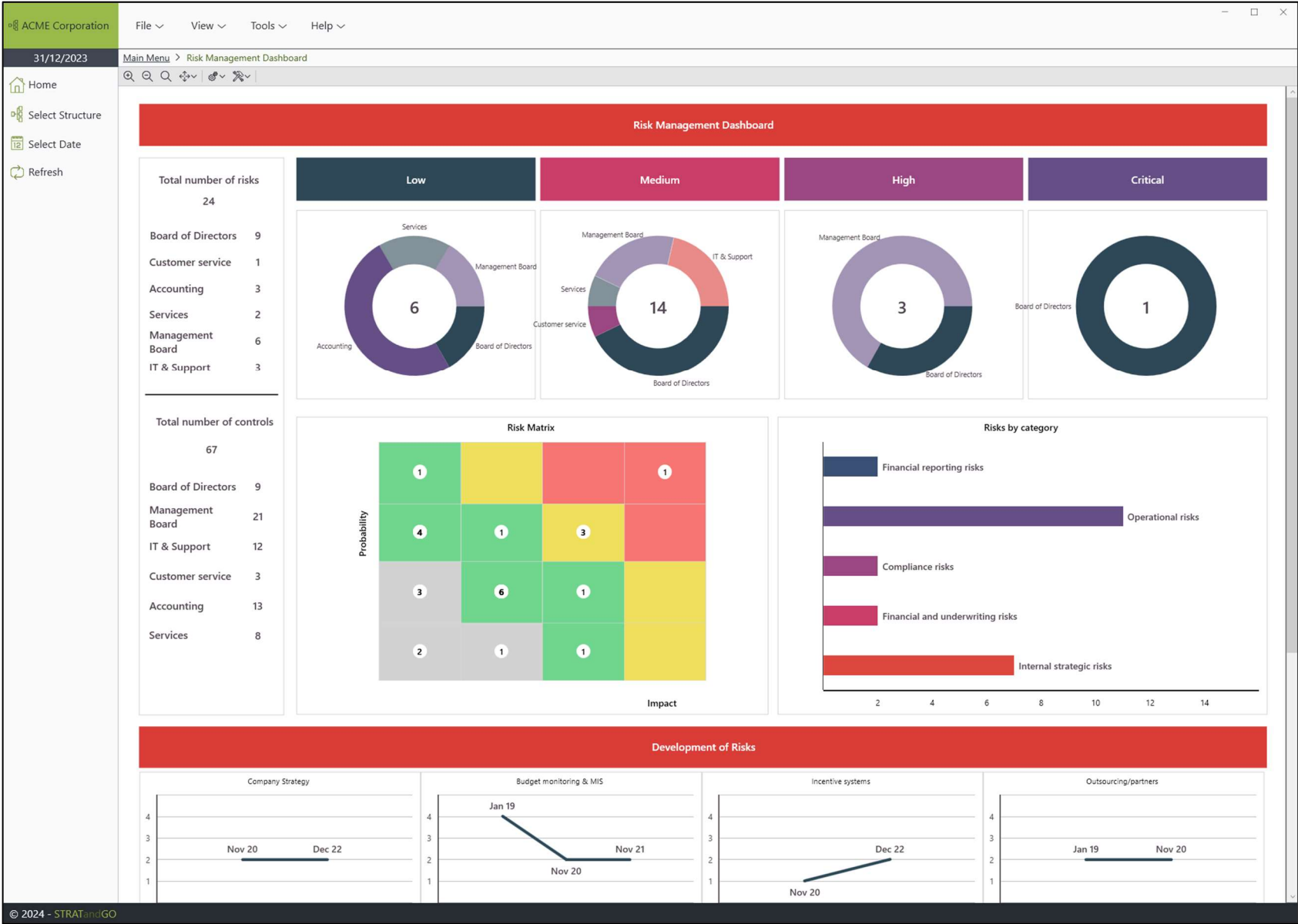
The aim of project portfolio management is to optimize the use of limited resources for upcoming projects in a structured decision-making process.



Risk Management

Risk management in STRATandGO™ comprises all activities for identifying, assessing, managing and monitoring all material risks, including reporting to stakeholders.

It creates transparency and links risks with early warning indicators, measures, projects, contracts, ICS (Internal Control System) processes and other individually configurable influencing factors.



Internal Control System

Together with risk management, the Internal Control System (ICS) is an important component of effective governance within a company. Proof of the existence and effectiveness of an Internal Control System is regulated by law in many countries.

STRATandGO™ supports all parties involved, such as managers, employees and supervisory bodies, in fulfilling these obligations.

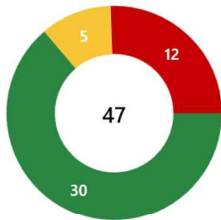
ACME Corporation
File View Tools Help

31/10/2023

- Home
- Select Structure
- Select Date
- Refresh

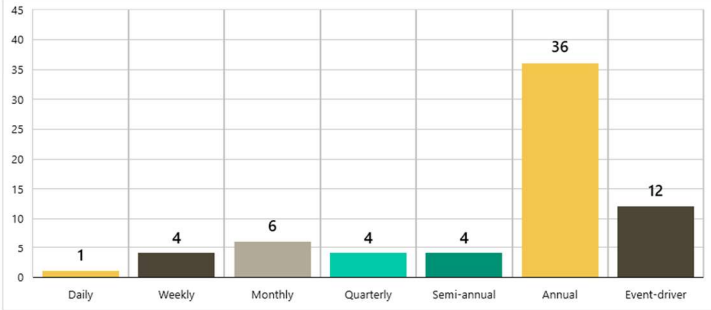
Main Menu > Internal Control System Dashboard > Control self-assessment

Internal Control System Dashboard



47

Done 30 Planned 5 Due 12



Board of Directors

Due	2
Planned	0
Done	7

Management Board

Due	3
Planned	0
Done	16

Customer service

Due	1
Planned	0
Done	0

Accounting

Due	3
Planned	1
Done	2

Services

Due	1
Planned	0
Done	1

Planned: To do by (Oct 23)

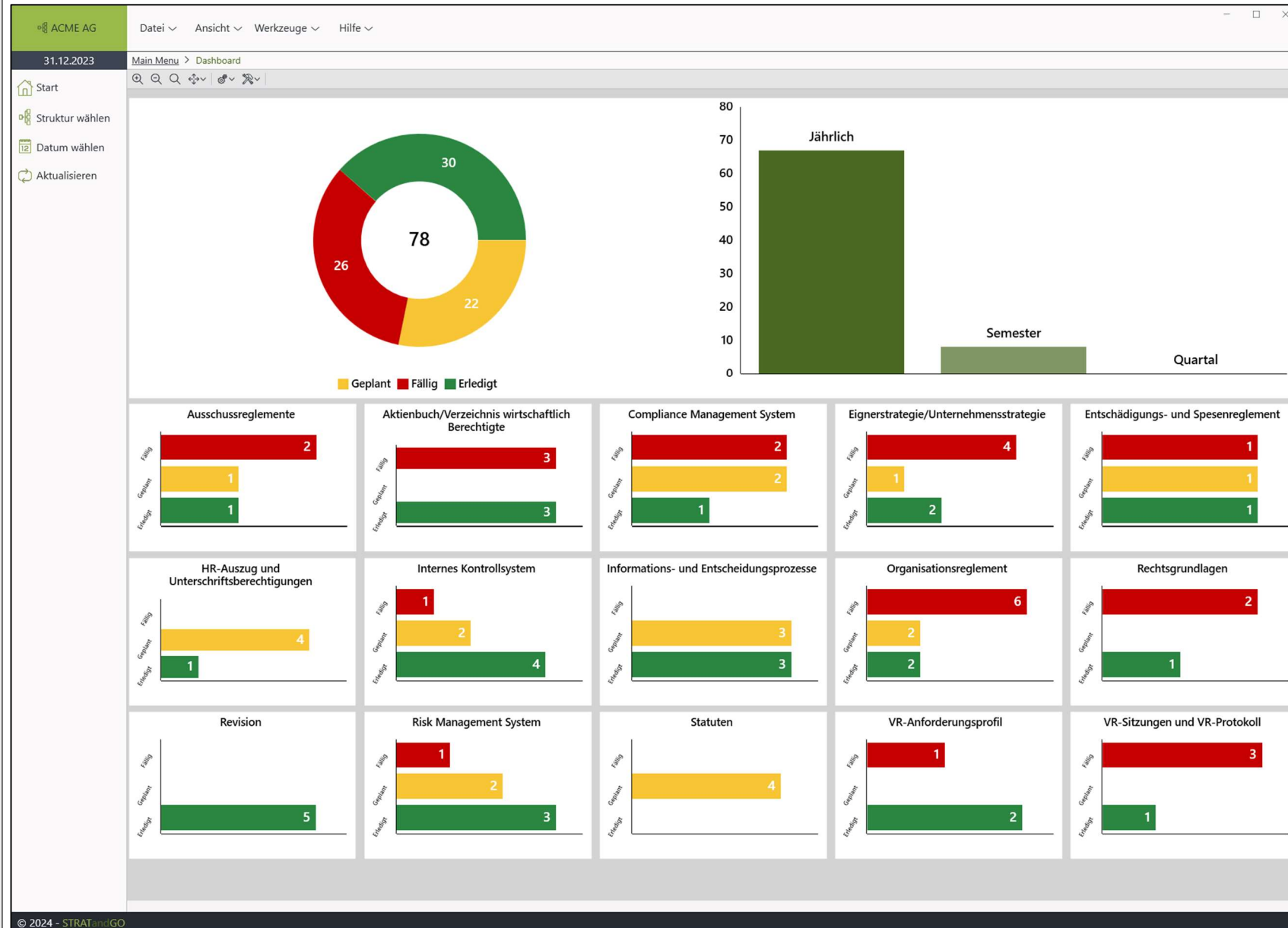
Control number	Detail	Organizational unit	Responsible	Control self-assessor	Date of the Control self-assessment	Next control date	Frequency	Status	Email Info	Assessment of need for action	Process	Date of last change
K0001		Board of Directors	Nedal Abdouni	Nedal Abdouni	10/11/2022	09/05/2023	Semi-annual	Due	A reminder e-mail was sent on the 02/05/2023 to nedal.abdouni@procos.com	No need for action	P0030	30/10/2023
K0005		Management Board	Nedal Abdouni	Nedal Abdouni	17/11/2022	17/12/2022	Monthly	Due	A reminder e-mail was sent on the 10/12/2022 to nedal.abdouni@procos.com	No need for action	P0003	30/10/2023
K0012		Customer service	Markus Hoop	Nedal Abdouni	05/10/2022	04/11/2022	Monthly	Due	A reminder e-mail was sent on the 28/10/2022 to nedal.abdouni@procos.com	No need for action	P0025	30/10/2023
K0023		Management Board	Norbert Büchel	Nedal Abdouni	10/11/2022	10/12/2022	Monthly	Due	A reminder e-mail was sent on the 03/12/2022 to nedal.abdouni@procos.com	No need for action	P0024	30/10/2023
K0027		Accounting	Norbert Büchel	Nedal Abdouni	31/10/2022	30/11/2022	Monthly	Due	A reminder e-mail was sent on the 23/11/2022 to nedal.abdouni@procos.com	No need for action	P0007	30/10/2023

Legend: Done (Green), Planned (Yellow), Due (Red)

Corporate Governance

The central topic of Corporate Governance is the relationship between the owners, the Board of Directors and the operational management. The legal obligations of the Board of Directors form the basis for this.

Corporate Governance therefore means more than simply complying with legal requirements. Not only for the big players, it is also beneficial for medium-sized companies to follow the principles of good corporate governance.



Information Security Management System

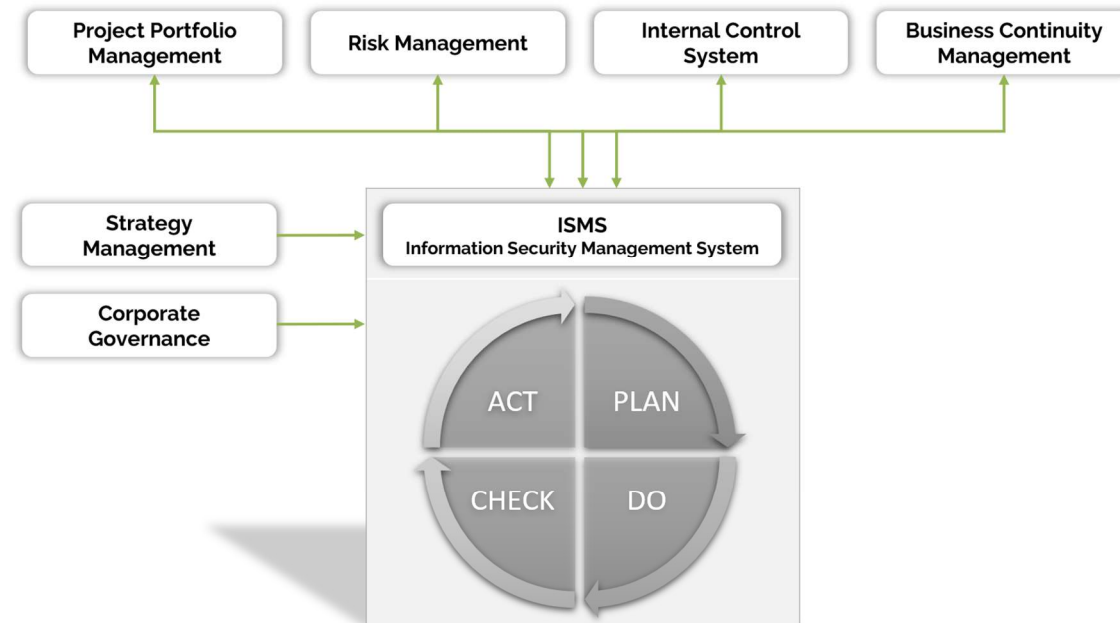
In a world dominated by digitalization and networking, security is not a luxury, but a fundamental necessity. A single security incident can cause devastating economic damage.

The **Information Security Management System (ISMS)** in **STRATandGO™** supports in protecting valuable company data and also helps positioning companies more strategically in the market. In addition, ISO 27001 certification is no longer a distant prospect, as this certifies the Information Security Management System.

STRATandGO ISMS

Digitalization of Corporate Management

by **STRATandGO**



Business Continuity Management

STRATandGO™ provides a Business Continuity Management (BCM) solution that helps organizations prepare for disasters, BCM supports business impact analysis activities and recovery strategies.

The solution leverages available resources in the system, such as organizational structures, detailed roles and emergency contact details. BCM supports checklists and automated reminders to maintain inputs.

Business Continuity Management

BIA - Business Impact Analyse

- Identify BCM-relevant processes
- Perform BIA
- Overview of criticality class

BCP - Enter process-specific emergency plans

- BCP - Enter process-specific emergency plans

Administration

- Manage resource category
- Mailing jobs (right-click - Windows client only)

BCP - Kontaktdaten

- General emergency contacts
- Members of the Reporting Office
- Members of the decision-making body
- Emergency organization
- External partners
- Contact details summary

BCM - Basic document storage

- BCM - Basic document storage

Processes

Number of active BIA: 0
 Number of active plans: 0
 Number of due BIA: 16
 Number of due plans: 16

43

27 UNCRITICAL, 7 LITTLE CRITICAL, 5 CRITICAL, 4 HIGHLY CRITICAL

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Contract Management

Structured and efficient Contract Management is essential for professional corporate management and business management.

Contracts secure corporate values but at the same time offer a high potential for conflict. The central task of STRATandGO™ Contract Management is to manage contracts efficiently throughout their entire life cycle.

The screenshot displays the STRATandGO Contract Management software interface. At the top, there is a navigation bar with 'ACME Corporation' and a menu with 'File', 'View', 'Tools', and 'Help'. Below this is a breadcrumb trail: 'Main Menu > Contracts by expiry date > Document'. A secondary navigation bar includes 'Edit contracts', 'All contracts', 'Contracts by expiry date', 'Contracts in force', and 'Contracts out of force'. The main area is a table with columns: 'Bezeichnung', 'Adjust master data / Documents', 'Contract partner', 'Relevant for', 'Contract type', 'Indefinit', 'Start date', 'End date', 'Warning period', 'Notice period', 'Status', 'Automatically renew?', 'No Mails?', 'Contract owner', and 'E-Mail info'. The table lists various contracts with their respective dates and statuses. Below the table, there is a 'Report' section with a 'TableEditor' and 'Document' tab. The 'Document' tab shows a list of documents with columns for 'Caption', 'Description', 'Storage Type', 'Security Group', 'Last Modification', and 'Last Modifier'. The bottom of the interface shows a copyright notice: '© 2024 - STRATandGO'.

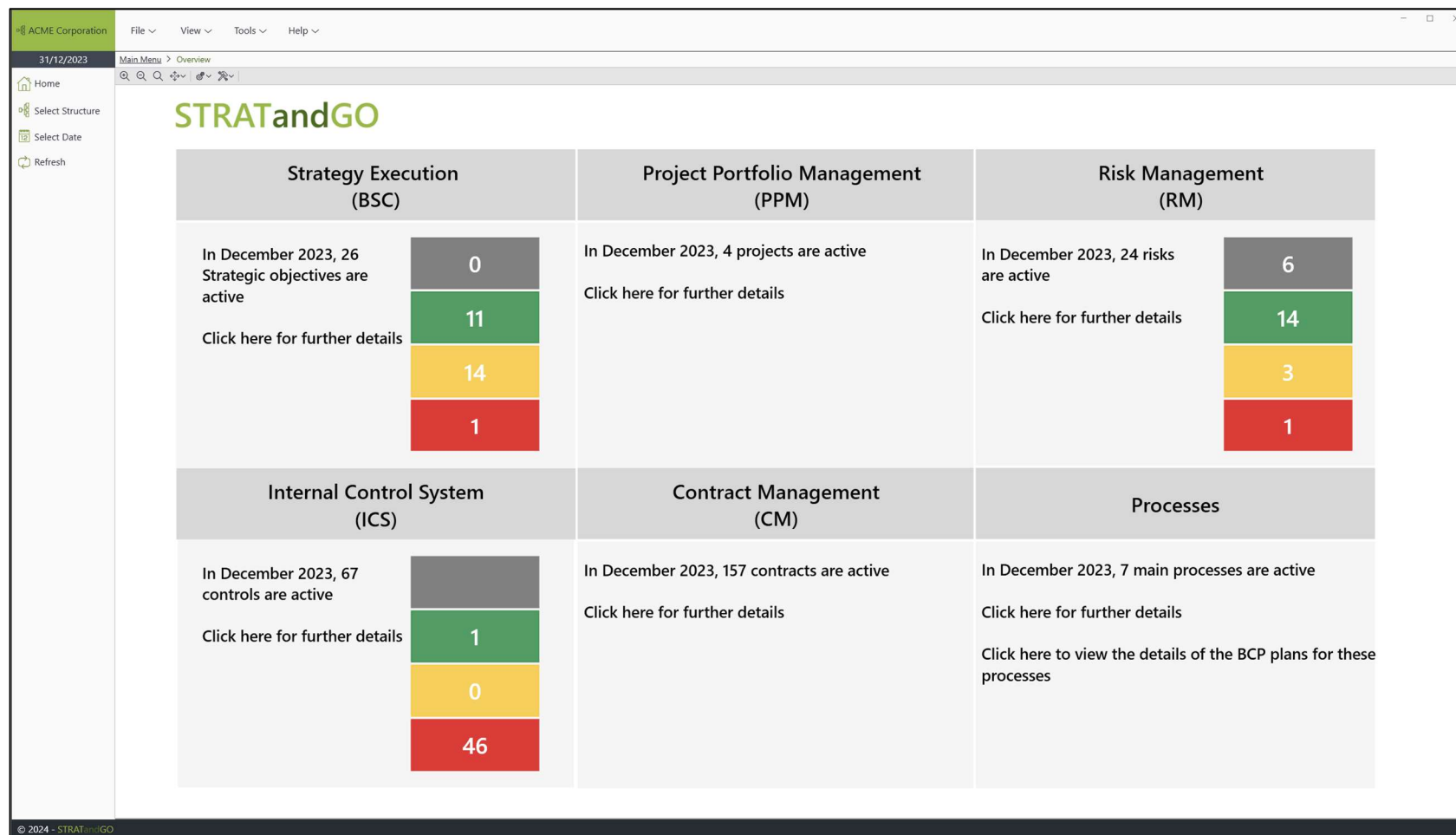
Bezeichnung	Adjust master data / Documents	Contract partner	Relevant for	Contract type	Indefinit	Start date	End date	Warning period	Notice period	Status	Automatically renew?	No Mails?	Contract owner	E-Mail info
...	Out of force	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Cornelia Arreger	The contract cannot be extended because the extension
...	Out of force	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Nedal Abdouni	The contract cannot be extended because the extension
...	Out of force	<input type="checkbox"/>	<input type="checkbox"/>	Renate Georg	A reminder e-mail was sent on the 26/04/2022 to renate

Report_CTR_REP_CTR_EDT_V01_BAS_BIR_5_2	Created	Storage Type	Security Group	Last Modification	Last Modifier
calendarics	Created_06/05/2024 14:...	Database	1	06/05/2024 14:38:19	Administrator
Internal_Control_System_JCS.png	Created_06/05/2024 14:...	Database	1	06/05/2024 14:37:47	Administrator
Revised_questionnaire_...docx	Created_06/05/2024 14:...	Database	1	06/05/2024 14:38:45	Administrator
TermsOfUse.pdf	Created_06/05/2024 14:...	Database	1	06/05/2024 14:38:03	Administrator

Integrated Reporting

Any extracts from the various comprehensive management solutions can be summarized in visually appealing, freely configurable dashboards. These management dashboards provide managers with precisely the information that is of strategic importance to the respective manager at the appropriate level.

Thanks to our flexible and universally applicable ETL tool DIMEX (import export tool), data can be easily imported from any structured data source (internal and external), therefore **STRATandGO™** can serve as a “single point of truth”, as the basis for company-wide reporting.



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INTERESTED?

We would love to hear from you